

Proposal Tabulation - RFP # 19-20-09
Theater Fine Arts Supplies, Equipment, Repairs and Services

	Alamo Music Center	American Ceramic Supply Company	A V Pro, Inc.
	425 N. Main Ave.	2442 Ludelle Street	315 North I-35 E
	San Antonio, TX 78205	Ft. Worth, TX 76105	Desoto, TX 75115
Product/Service Provided	Equip./ Supplies and A/V	Art/Ceramics Equipment/Supplies and Services	Audio/Video, Repairs, Services, Theatre Equip. & Supplies
Minimum Order	No	No	No
Accepts Pos	Yes	Yes	Yes
Discount	Yes	Up to 60%	Yes
Shipping	Included on quote	Added to invoice	Added to quote
EPCNT	Yes	Yes	Yes
HUB	S. Central TX Regional Cert. Agency	No	No
All Required Forms Completed, Signed and Returned	Yes	Yes	Yes
Email	schoolbids@alamomusic.com	sales@americanceramics.com	heather@avpro-inc.com

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	Barbizon Light of the Rockies	Blick Art Materials	Concord Theatricals, Corp.
	2225 E Belt Line Rd., Ste. 309	PO box 1267	235 Park Ave. South, 5th FL.
	Carrollton, TX 75006	Galesburg, IL 61402	New York, NY 10003
Product/Service Provided	Equip./Supplies, A/V, Repairs, Services	Art Equipment and Supplies	Band, Choir, Dance, Music, Orchestra, Theater Equip. & Supplies
Minimum Order	No	No	No
Accepts Pos	Yes	Yes	Yes
Discount	Based on order	20%	0%
Shipping	Based on order	Free on orders over \$49	USPS or UPS rates apply
EPCNT	Yes	Yes	Yes
HUB	No	No	No
All Required Forms Completed, Signed and Returned	Yes	Yes	Yes
Email	saleswest@barbizon.com	contracts@dickblick.com	info@concordtheatricals.com

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	Ginger Snaps Apparel	J.W. Pepper & Sons	La Hacienda Musica
	2427 Franklin Dr.	8823 Tradeway St.	1827 Hannah Dr.
	Mesquite, TX 75150	San Antonio, TX 78217	Edinburg, TX 78542
Product/Service Provided	Apparel/Uniforms	Sheet Music and Music Supplies/Software Marching Gloves and Shoes	Orchestra Equip. and Supplies
Minimum Order	No	No	No
Accepts Pos	Yes	Yes	Yes
Discount	0%	0%	Orders over \$250 will receive 5% Must use code "SCHOOL5"
Shipping	Free ground shipping	\$3-\$38 Depending on Order	Determined by weight
EPCNT	Yes	Yes	Yes
HUB	No	No	No
All Required Forms Completed, Signed and Returned	Yes	Yes	Yes
Email	info@gingersnapsapparel.com	northtx@jwpepper.com	info@haciendamusica.com

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	Music in Motion, Inc.	Nasco Education	Norcostco, Inc.
	1601 E. Plano Pkwy. #100	901 Janesville Ave.	1231 Wycliff Ave., Ste. 300
	Plano, TX 75014	Ft. Atkinson, WI 53538	Dallas, TX 75207
Product/Service Provided	Fine Arts and A/V Equip. & Supplies	Art Equip. and Supplies	Dance and Theatre Equip./Supplies, A/V, Apparel/Uniforms, Repairs and Services
Minimum Order	Yes	Additional fee added to orders under \$50	No
Accepts Pos	Yes	Yes	Yes
Discount	6% Must use code RFP 19-20-09	10-20%	0-25%
Shipping	Min. of \$7.95; 8-10% of most orders	Orders over \$199 qualify for Free Shipping	Added to invoice
EPCNT	Yes	Yes	Yes
HUB	No	No	No
All Required Forms Completed, Signed and Returned	Yes	Yes	Yes
Email	bids@musicmotion.com	quotes@enasco.com	texas@norcostco.com

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	Penders Music Company	Shar Products Company	Sound Productions, LLC
	314 S. Elm St.	2465 S. Industrial Hwy.	6631 N. Belt Line Rd., Ste. 100
	Denton, TX 76201	Ann Arbor, MI 48104	Irving, TX 75063
Product/Service Provided	Band, Choir, Music Equip./Supplies & A/V	Orchestra Equip. & Supplies	Audio/Video
Minimum Order	No	No, \$50 for Free shipping	No
Accepts Pos	Yes	Yes	Yes
Discount	0%	10%	0%
Shipping	USPS or UPS rates apply	Free on orders over \$50	Added at time of quote
EPCNT	Yes	Yes	Yes
HUB	No	No	No
All Required Forms Completed, Signed and Returned	Yes	Yes	Yes
Email	richardg@penders.com	schools@sharmusic.com	derrick.ramirez@soundpro.com

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	Stage Makeup Online		
	14203 Proton Rd.		
	Dallas, TX 75244		
Product/Service Provided	Theatre Makeup		
Minimum Order	No		
Accepts Pos	Yes		
Discount	Orders over \$2,000 - 5%		
	Orders over \$5,000 - 10%		
Shipping	Shipping provider rates will apply		
EPCNT	Yes		
HUB	No		
All Required Forms Completed, Signed and Returned	Yes		
Email	service@stagemakeuponline.com		